

## Job advertisement

ECO GREEN ENERGY was founded by the French entrepreneur, Mr. Dalibor Nikolovski in 2008. ECO GREEN ENERGY has become the leading French solar brand which is distributed in more than 21 countries. In 2015, ECO GREEN ENERGY has invested in the manufacturing base of solar modules and other devices in Nantong, Jiangsu, China.

ECO GREEN ENERGY designs, develops and manufactures solar products that convert sunlight into electricity for all kinds of applications. Our ECO GREEN ENERGY solar products with the latest technology are well appreciated in the major world markets.

ECO GREEN ENERGY possesses more than 30 patents, and all our products are certified by UL, ISO9001, CB, TUV, CE, CQC, RETIE, and FIDE etc. High quality and reliability are our pursuit.

ECO GREEN ENERGY offers solar energy products and solutions for all energy projects, from small applications for individuals, to large industrial and governmental projects.

Now we are looking for the talents to join our team and fight together to build a greener world.

### **The vacant position:**

International Business Developer

### **Job description:**

- Identify potential clients in the target market and complete appropriate research on the prospective business and equipment needs
- Perform market research to identify new opportunities and engage with executives to establish strategies for pursuing those new opportunities
- Arrange business meetings with prospective client
- Promote the company's products/services addressing or predicting clients' objectives
- Partner with sales team to create contract-winning proposals for current and prospective clients
- Conduct research to identify new markets and customer needs
- Become a subject matter expert on our business products, processes and operations, and remain up-to-date on industry news

### **Essential Skills:**

- Bachelor's degree or equivalent work experience in related field
- Demonstrated achievement in B2B sales
- Proficiency with social media (Facebook, LinkedIn, Instagram's) and B2B sales platforms (Alibaba, AliExpress, Made in China....)



- Proficiency in Microsoft office applications, including Outlook, Word, Excel, PowerPoint
- Basic understanding of the industry, with the ability to become a subject matter expert on the job

**Education, Experience, and Licensing Requirements:**

- Bachelor's degree or equivalent work experience in related field
- At least 1-2 years in similar position

**Working location:**

Shanghai, Nantong city, Jiangsu Province

**We provide you:**

RMB Salary (monthly) + Bonus (yearly)

We handle the visa for you

Please send your resume in English, and indicate the position applied in English. (Email written in English).