

## Job advertisement

Eco Green Energy is one of the leading manufactures and exporters of solar energy devices in China. Our factory and headquarters are located in Nantong, in the eastern Chinese province of Jiangsu. We design, develop and manufacture solar products that convert sunlight into electricity for all kinds of applications. We are exporting our products to the major world markets.

Eco Green Energy offers solar energy products for any kind of projects, from small applications intended for individuals, up to very large government projects. Now we're looking for some talents to join us due to the business expansion.

### **The vacant position:**

International Sales

### **Job description:**

- Search, develop and maintain customers in the countries assigned, update our customer data. Maintain and improve relationships with customers abroad, including daily emails and communication through phone calls.
- Negotiate, confirm and follow up orders from payment to final delivery, in relation with other departments (finance, purchase, logistics).
- Analyze and provide feedback to management on the market evolution in the countries assigned (clients, competition, products). Identify and develop the most potential markets.

### **Required skills/experience:**

- Proficient in English or Spanish in a professional environment
- Ability to interact successfully across cultures
- Good communication skills (oral and written)
- Negotiation and persuasion skills

### **Education background:**

Minimum Bachelor Degree

### **Working location:**

Nantong city, Jiangsu Province

We will offer a competitive compensation package and a good platform for you to thrive together with us!